



Contract Opportunity

Cultural Partnerships Associate

Riyadh

Remote

Our company

Alteradvise is an international consulting firm specialised in the cultural sector. We support museums, libraries, heritage sites, and cultural projects in harnessing the transformative power of culture to address contemporary societal challenges. Through strategic consulting, we help cultural institutions and stakeholders lead societal transitions and contribute to shaping the cities of tomorrow.

What we are looking for

As a Cultural Partnerships Associate, you will serve as the first point of contact between Alteradvise and cultural stakeholders across the MENA region. Positioned at the beginning of our business development pipeline, you will identify opportunities, establish relationships with prospective clients, and connect interested organisations with the appropriate consultants within our network.

This role offers the opportunity to contribute directly to the development of an international cultural consultancy while gaining experience in a rapidly evolving sector.

Responsibilities

- ❖ Develop and implement a strategy to introduce Alteradvise to the MENA market
- ❖ Identify, research, and qualify leads within the cultural sector using our CRM
- ❖ Conduct personalised outreach campaigns via email using provided templates
- ❖ Carry out initial outreach and follow-up conversations by phone
- ❖ Attend meetings with prospective clients and represent Alteradvise at events
- ❖ Support the development of partnerships within the regional cultural ecosystem

Requirements

- ❖ Residence in the Kingdom of Saudi Arabia
- ❖ Previous experience in sales, business development, or partnerships
- ❖ Excellent written and spoken Arabic and English
- ❖ Strong organisational skills, attention to detail, and reliability
- ❖ Interest in culture, heritage, museums, or related sectors is an advantage

What we offer

- ❖ The opportunity to contribute to the growth of an international cultural consultancy and evolve from an entry-level position into a managerial role
- ❖ A flexible, fully remote position starting at 8 hours per week





- ❖ An initial 3-month contract, renewable based on performance
- ❖ Competitive remuneration combining a fixed base fee and performance-based commission

How to Apply

- ❖ Send your CV and a cover letter to contact@alteradvise.com.

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Application deadline: 19 July 2026